



SHAPA News

SOLIDS HANDLING AND PROCESSING ASSOCIATION

Produced by the Solids Handling & Processing Association, 20 Elizabeth Drive, Oadby, Leicester. LE2 4RD

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Change of Chairman

Allan Wilkie has been appointed chairman of SHAPA and will take over from Doug Henry who has held the post for the last three years.

Educated in Scotland with over 30 years experience in the materials handling industry, Allan is currently director of the Support Services Division for Clyde Materials Handling, although he started his career with Sturtevant

Engineering in 1967.

'Doug has done a great job for SHAPA. My main task now will be to maintain the momentum in terms of membership growth without diluting the basic objectives of the association,' says Allan.

'I will also be striving to increase our profile, particularly with members' customer bases throughout the UK and Europe, and with regulatory organisations too.'

INSIDE...

Technical update; News in brief; New members; Exhibition roundup; Web site clicks soar; Diary dates, and more

Top moves

Our association is kept relevant and vibrant thanks to the efforts of all its members, but particularly those who put themselves forward for council posts. Further to the recent AGM and ECM, we have some new members on the council, which now looks like this:

- Allan Wilkie – *Chairman*
- Rob Dallow – *Vice Chairman*
- Doug Henry
- Tony Giles
- Ian Blackmore
- Tony Clark
- Steve Hill
- Martin Hawley of Locker (*new member*)
- Dennis Allison – *Chairman of tech committee*
- Mike Slack – *Chairman of marketing committee*
- Mike Bradley (*Associate member*)
- John Whitehead – *Secretary*

Thanks go to them all for committing time and energy to move SHAPA forward.

New talks with PPMA

It has been agreed at the extraordinary council meeting that took place after the July AGM, that SHAPA's new chairman, Allan Wilkie and John Whitehead will enter into new talks with the PPMA. 'We will be addressing the continuing concerns of our members about a merger,' says Allan.

The original discussion period has been extended following the failure to reach the required 2/3 majority when the members voted at the July AGM in Lichfield, although there was a majority in favour of the merger.

Feelings ran high at the meeting starting with lively discussion even

before the debate from the floor began.

The pros and cons of the merger were closely examined, but the result means that outstanding issues need to be resolved before a new merger proposal can be put to the membership.

More news on this expected at the October general meeting.

SHAPA technical update

Noise News...

The first ever technical event hosted by SHAPA has been declared a huge success.

The Noise Seminar was well received, and we intend to run similar events next year, so if you have any issues you think are relevant, let the technical committee know!

10 steps upwards

Two more technical papers in the '10 steps' series are due to be circulated shortly, and will also be available at www.shapa.co.uk

In brief

The **Contractors passport scheme** has now been launched and adopted by major UK food companies.

We are pressing hard to obtain clarification on the implementation of **ATEX** regulations for our members.

The regulations can be viewed at:

ATEX 100

<http://www.europa.eu.int/comm/enterprise/atex/guide/index.htm>

ATEX 118/137

http://www.europa.eu.int/eurlex/en/lif/dat/1999/en_399L0092.html

The technical committee

is currently compiling a **list of standards** owned by members. Please send details of the standards your company uses to Dennis Allison at Carier.

The technical and marketing committees are now meeting on the same day to allow them to join together for the middle part of the day to assist the flow of ideas and information...

SHAPA needs YOU!!

The marketing committee is looking for new members. If you feel you could contribute to its 'lively' meetings, please contact Mike Slack on 01623 759836

Many thanks to Robin...

Robin Huggett has now officially retired from SHAPA, although he will still be using his charm and professionalism to help with membership recruitment.

At the AGM he was presented with a travel bag as a token of the massive contribution he has made to the association during his time as secretary .

In just five years, this calm, collected engineer has taken membership from just 30 to around

100, proving that he is indeed a 'rare bird' - an engineer who likes selling!

As we all know, Robin is also motivational – everyone who works with him puts in extra effort because we don't want to let him down!

'I've enjoyed my time at SHAPA – it's been a good finale to my time in the solids handling sector, and I shall look back at my time with pleasure,' he said.

... and to Doug

Doug Henry, md of Acrison International, has done a splendid job as chairman of SHAPA – encouraging the full participation of the committees, and taking the association to the impressive size and standing it now has in the industry.

A special thank you goes to him too, as he extended his period in office from the normal gruelling two years, to three!

Exhibition round-up

Powder and Bulk Solids Report

Robin Huggett was 'our man in Chicago', acting as an ambassador for SHAPA.

26 other member companies had a presence too, either exhibiting from or included within the booths set-up by their American principles.

SHAPA are requested to be a sponsor on the same basis in 2002.

Eurochem

This year's show was reckoned to be 'moderately busy' by John Whitehead, who was promoting SHAPA on our stand at Eurochem. 15 SHAPA companies exhibited at the show, and John identified 11 potential members who were interested in our Association.

In Brief

Reed have announced that starting in 2002 **Powder & Bulk Solids** will become bi-annual although it is possible that the conference will be run on an annual basis.

We are continuing to support **PPMA (ExCel, London, 25-27 September 2001)** as the show with maximum relevance to our industry sector.

Come and see us on Stand number **1416**. (If any members would like to include their literature on our stand, please contact John Whitehead. The cost is £25 for 25 brochures).

If you have any items for SHAPA News, send them to John Whitehead.
Tel/Fax 0116 271 3704
shapaltd@aol.com

Member's news

Locker Process Solutions has appointed Aleha Powder Equipment as its new agent in Belgium and Luxembourg.



Modular Pipework and Ducting is now sole UK and Eire distributor for Danish Industri Ventilation galvanised ducting.



Dowson Handling has now moved to Sandy, Bedfordshire.



Mike Henson takes over from Keith McIntyre as managing director of **Russell Finex**.



Phil Gilbert has returned to **Redler** as general sales manager. The company also have the UK licence for Sanki conveyors.

Lifetime costs

'Its about time buyers concentrated on real value, and not just the bottom line' says Mike Bradley of the University of Greenwich. And he's right of course – but it's a case of educating our customers.

In a new campaign led by SHAPA we will be promoting best practise,

and encouraging buyers to look closely at risk analysis and overall performance, not just initial cost of equipment.

'Lets help our customers to buy a turnkey, not a turkey!!'

Details of this campaign will appear in the next newsletter.

Welcome to...

We are delighted to welcome three new members. These are:

- ◆ Jacob (UK) Ltd
- ◆ Mikropul Ltd
- ◆ Stewardson Powder Handling Ltd

The membership now stands at 97

Make www.shapa.co.uk your home page!

Have you taken a look at the SHAPA website recently?

The revamped site now has a moving banner to draw attention to the main news, more member information, and extra features for members, such as the newsletters and technical information behind a special password-protected zone.

Constant improvements

Of course, the site is constantly under review, and we have an ongoing contract with a web site designer to ensure we keep improving our offer – so let us know if you have any ideas of how to make it more attractive as a solids

and processing industry on-line database.

What about the technical content?

One of the areas that has been discussed at the marketing committee is the possibility of making our technical information more widely accessible on the site. There are two schools of thought on this, for and against, but the general feeling seemed to be a compromise ie. Making the technical information for members only initially, and then later making it more accessibly by moving it out of the pass word protected section.

Let us have your views

In brief

There are now **67 member companies** on the web site – so don't get left out.

If you want to **change or update your** SHAPA website listing, please contact Mike Slack. There will be a small charge to cover administration costs.

The marketing committee have had an **expenditure budget** ratified by

council. This is to further raise the profile of SHAPA to members' customers.

There will be no **SHAPA supplement** this year, but the marketing committee is looking at alternatives.

Watch out for the SHAPA page in the next issue of **Solids Handling**, all about our new chairman, Allan Wilkie.

Dates for your diary

EXHIBITIONS

25-27 September 2001

PPMA,
ExCel, London
show@ppma.co.uk

COURSES

28 – 30 November 2001

Pneumatic Conveying of bulk materials
Wolfson Centre
020 8331 8646

9 - 11 October 2001

Characterisation of Bulk Solids
Glasgow Caledonian
0141 331 3715

23 - 25 October 2001

Bulk Solids Handling - The Practice and Technology
Glasgow Caledonian

6 - 7 November 2001

Safety and Safety Management
Glasgow Caledonian

4 - 6 December 2001

Instrumentation for Bulk Solids Handling Plant
Glasgow Caledonian

Next SHAPA meeting
Wednesday 10th October
Little Barrow Hotel,
Lichfield